

Essex Small Growth: 5 Year Attribution Summary

summary

Benchmark	RUSSELL 2000 GROWTH IDX (RUO)
Start Date(Earliest Available)	6/28/2013
End Date	6/29/2018
Currency	USD
Method	Total Return

Attribution Summary (Grid)

	% Average Weight			Contribution to Return († Total Return (%)			Total Attribution (Alpha) (%)			Allocation Effect (%)	Selection Effect (%)	Currency Effect (%)	End % Wgt	
	Port	Bench	+/-	Port	Bench	+/-	Port	Bench	+/-				Port	
2365	100.00	100.00	0.00	110.75	89.56	21.19	110.75	89.56	21.19					
Information Technology	26.99	24.66	2.33	29.06	29.21	-0.15	107.17	130.96	-23.79	-2.85	2.46	-5.32	0.00	24.18
Health Care	26.09	23.48	2.60	52.51	24.38	28.14	259.69	129.81	129.89	28.41	2.92	25.49	0.00	30.08
Industrials	16.41	15.82	0.60	13.11	12.82	0.29	73.07	68.64	4.43	-0.76	-1.32	0.56	0.00	21.29
Consumer Discretionary	10.48	15.54	-5.05	3.37	7.98	-4.61	24.43	49.57	-25.14	-2.64	2.20	-4.83	0.00	10.57
Financials	5.69	4.90	0.79	6.54	4.50	2.04	94.87	89.02	5.85	1.25	-0.15	1.41	0.00	3.89
Energy	4.47	2.21	2.26	-0.85	-1.69	0.84	-5.76	-45.95	40.18	-0.68	-3.63	2.95	0.00	2.87
Cash	3.34	0.00	3.34	0.00	0.00	0.00	0.00	0.00	0.00	-2.94	0.00	0.00	0.00	2.36
Materials	3.22	4.67	-1.45	3.43	3.21	0.23	97.87	55.74	42.13	1.89	-0.68	2.57	0.00	2.02
Consumer Staples	2.97	3.56	-0.59	2.32	3.35	-1.03	45.05	90.57	-45.52	-1.27	-0.71	-0.56	0.00	2.73
Stocks	0.17	0.34	-0.17	0.69	1.51	-0.82	31.31	80.27	-48.96	-0.63	-0.39	-0.24	0.00	
Real Estate	0.13	3.72	-3.59	0.64	3.08	-2.44	114.22	68.85	45.36	1.48	0.81	0.66	0.00	
Telecommunication Services	0.03	0.71	-0.68	-0.08	0.92	-1.00	-6.95	135.87	-142.83	-0.43	-0.33	-0.10	0.00	
Utilities	0.00	0.40	-0.40	0.30	-0.30		68.17	-68.17		0.35	0.35	0.00	0.00	

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	Port	Bench	+/-	Port	Bench	+/-	Port	Bench	+/-					
2365	100.00	100.00	0.00	110.75	89.56	21.19	110.75	89.56	21.19	21.19	-15.76	36.94	0.00	100.00
#1 <250M	37.26	5.05	32.21	52.73	1.49	51.24	167.64	46.46	121.18	28.63	-14.80	43.43	0.00	39.76
#2 250M-1B	34.26	26.70	7.56	34.61	22.73	11.88	89.22	88.28	0.94	1.55	0.48	1.06	0.00	27.36
#3 1B-2 1/2B	13.34	45.99	-32.65	10.79	41.51	-30.73	76.92	88.98	-12.06	-0.62	0.57	-1.19	0.00	6.84
Not Classified	9.36	11.83	-2.47	10.75	14.38	-3.64	-15.72	73.72	-89.44	-4.68	-0.26	-4.42	0.00	23.68
Cash	3.34	0.00	3.34	0.00		0.00	0.00		0.00	-2.94	-2.94	0.00	0.00	2.36
#4 >2 1/2B	2.43	10.44	-8.00	1.87	9.45	-7.57	-18.49	75.26	-93.74	-0.75	1.18	-1.94	0.00	

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Essex Small Growth: Top 20 Attribution Contributors

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	Port	Bench	+/-	Port	Bench	+/-	Port	Bench	+/-					
2365	100.00	100.00	0.00	110.75	89.56	21.19	110.75	89.56	21.19	21.19	-1.42	22.60	0.00	100.00
AXOGEN INC	0.80	0.02	0.78	5.88	0.16	5.72	818.65	707.88	110.77	6.12		6.12	0.00	2.24
DYAX CORP	0.68	0.13	0.56	5.40	0.78	4.63	1,010.12	1,010.12	0.00	4.87		4.87	0.00	
SUPERNUS PHARMACEUTICALS INC	1.07	0.09	0.98	4.17	0.33	3.84	586.48	830.79	-244.31	3.86		3.86	0.00	1.59
TANDEM DIABETES CARE INC	0.27	0.01	0.26	2.33	-0.06	2.39	37.53	-96.81	134.35	3.48		3.48	0.00	1.77
CUTERA INC	1.11	0.02	1.09	3.78	0.05	3.74	288.17	157.84	130.34	3.15		3.15	0.00	1.45
NOVANTA INC	0.92	0.03	0.89	3.69	0.14	3.55	316.51	300.13	16.38	3.15		3.15	0.00	2.20
CODEXIS INC	0.77	0.01	0.76	3.04	0.05	2.99	611.48	245.32	366.15	2.95		2.95	0.00	1.72
US CONCRETE INC	0.88	0.08	0.80	2.67	-0.09	2.58	303.07	219.73	83.33	2.88		2.88	0.00	
TELIGENT INC	0.61	0.02	0.58	2.63	-0.01	2.64	388.47	-30.80	419.27	2.86		2.86	0.00	
COVENANT TRANSPORT GRP-CL A	0.35	0.01	0.34	2.41	-0.01	2.43	233.15	-29.29	262.44	2.84		2.84	0.00	
MATADOR RESOURCES CO	1.15	0.14	1.01	1.68	0.07	1.62	141.44	5.62	135.81	2.70		2.70	0.00	0.92
USA TRUCK INC	0.38	0.00	0.38	2.22	0.00	2.22	166.40	-4.34	170.74	2.63		2.63	0.00	1.02
CAVCO INDUSTRIES INC	1.19	0.08	1.11	2.50	0.18	2.32	249.58	311.60	-62.02	2.44		2.44	0.00	1.65
CALLIDUS SOFTWARE INC	1.35	0.10	1.25	3.64	0.24	3.40	456.03	446.28	9.75	2.38		2.38	0.00	
ZELTIQ AESTHETICS INC	0.18	0.07	0.11	2.59	0.24	2.35	165.71	783.88	-618.17	2.35		2.35	0.00	
CELLULAR DYNAMICS INTERNATIO	0.01	0.00	0.00	1.67	0.00	1.67	115.33	-10.10	125.44	2.27		2.27	0.00	
ELECTRO SCIENTIFIC INDS INC	0.45		0.45	2.44		2.44	170.96		170.96	2.15		2.15	0.00	0.94
ANI PHARMACEUTICALS INC	0.10	0.04	0.06	1.59	0.03	1.56	114.47	91.40	23.07	2.10		2.10	0.00	
SEAGATE CLOUD SYSTEMS INC	0.19	0.01	0.18	1.45	0.05	1.41	133.54	121.09	12.45	1.93		1.93	0.00	
OCLARO INC	0.48	0.04	0.44	2.01	0.04	1.96	182.63	81.84	100.79	1.82		1.82	0.00	

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	Port	Bench	+/-	Port	Bench	+/-	Port	Bench	+/-					Port	
2365				100.00	100.00	0.00	110.75	89.56	21.19	110.75	89.56	21.19			100.00
	SUNEDISON INC	0.02	0.09	-0.06	-1.27	0.65	-1.92	-71.99	179.93	-251.91	-2.06		22.60	0.00	
	ICAD INC	0.17		0.17	-1.13		-1.13	-78.02		-78.02	-1.92	-1.42	-2.06	0.00	
	INTERACTIVE INTELLIGENCE GRO	0.57	0.07	0.50	-0.96	0.03	-1.00	-52.54	17.25	-69.79	-1.87		-1.92	0.00	
	ALPHATEC HOLDINGS INC	0.25		0.25	-0.76		-0.76	-71.95		-71.95	-1.84		-1.87	0.00	
	EVINE LIVE INC	0.58	0.01	0.57	-0.92	0.00	-0.91	-82.74	-44.23	-38.51	-1.73		-1.84	0.00	
	GRUBHUB INC	0.22	0.24	-0.02	-0.47	0.85	-1.31	-28.07	212.81	-240.87	-1.59		-1.73	0.00	
	CERAGON NETWORKS LTD	0.22		0.22	-0.90		-0.90	-59.72		-59.72	-1.52		-1.59	0.00	
	BARRACUDA NETWORKS INC	0.29	0.03	0.26	-0.89	0.03	-0.91	-55.58	7.66	-63.24	-1.49		-1.52	0.00	
	TRINITY BIOTECH PLC-SPON ADR	0.45		0.45	-0.73		-0.73	-57.88		-57.88	-1.43		-1.49	0.00	
	PFSWEB INC	0.77	0.01	0.77	-0.50	-0.01	-0.48	-29.37	-47.06	17.68	-1.42		-1.43	0.00	
	DESTINATION XL GROUP INC	0.27	0.00	0.27	-0.92	-0.01	-0.92	-64.10	-53.86	-10.24	-1.40		-1.42	0.00	
	GENESIS HEALTHCARE INC	0.09	0.01	0.09	-1.34	-0.01	-1.33	-73.47	-65.72	-7.76	-1.30		-1.40	0.00	
	BRIGHTCOVE	0.36	0.03	0.34	-0.47	0.00	-0.47	-45.59	10.16	-55.75	-1.27		-1.30	0.00	
	CARDIOVASCULAR SYSTEMS INC	0.87	0.08	0.79	0.49	0.04	0.45	20.41	52.55	-32.14	-1.22		-1.27	0.00	
	ASCENT SOLAR TECHNOLOGIES	0.09		0.09	-0.80		-0.80	-63.96		-63.96	-1.21		-1.22	0.00	
	DERMA SCIENCES INC	0.20	0.00	0.20	-0.54		-0.54	-39.33		-39.33	-1.21		-1.21	0.00	
	ORASURE TECHNOLOGIES INC	0.25	0.03	0.22	-0.49	0.08	-0.57	-40.19	90.40	-130.59	-1.16		-1.21	0.00	
	P.A.M. TRANSPORTATION SVCS	0.05	0.00	0.05	-0.78	-0.02	-0.77	-48.92	-32.25	-16.68	-1.16		-1.16	0.00	
	PACIFIC SUNWEAR OF CALIF	0.10	0.01	0.10	-0.66	-0.02	-0.64	-27.67	-65.75	38.08	-1.13		-1.16	0.00	
	BENEFITFOCUS INC	0.25	0.03	0.22	-0.55	-0.03	-0.52	-35.33	-41.30	5.97	-1.11		-1.13	0.00	0.83

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Product & Firm

Period	Gross Return	Net Return	Benchmark Return	Number of Portfolios	Total Composite Assets (USD millions)	Total Firm Assets (USD millions)	Composite Assets as a % of Total Firm Assets	Dispersion	Composite 3-year Standard Deviation	Benchmark 3-year Standard Deviation
2005	16.5 %	15.1 %	4.2 %	8	\$77.0	\$4,071	1.9%	0.9	17.7 %	16.5 %
2006	10.6 %	9.3 %	13.4 %	20	\$407.0	\$3,081	13.2%	0.2	18.0 %	15.6 %
2007	19.0 %	17.5 %	7.1 %	30	\$720.0	\$2,868	25.1%	0.3	16.5 %	14.2 %
2008	-46.8 %	-47.5 %	-38.5 %	23	\$522.0	\$1,547	33.7%	0.2	24.8 %	21.0 %
2009	32.6 %	31.0 %	34.5 %	19	\$725.0	\$1,930	37.6%	0.2	26.7 %	24.9 %
2010	29.3 %	27.7 %	29.1 %	13	\$620.0	\$1,470	42.2%	0.3	29.7 %	27.7 %
2011	-9.7 %	-10.8 %	-2.9 %	10	\$383.0	\$1,058	36.2%	0.1	24.0 %	24.3 %
2012	14.2 %	12.8 %	14.6 %	≤ 5	\$96.0	\$612	15.7%	-	21.4 %	20.7 %
2013	66.4 %	64.7 %	43.3 %	≤ 5	\$104.0	\$740	14.1%	-	17.8 %	17.3 %
2014	5.3 %	4.3 %	5.6 %	≤ 5	\$80.0	\$683	11.7%	-	14.7 %	13.8 %
2015	-5.0 %	-6.0 %	-1.4 %	≤ 5	\$75.0	\$677	11.1%	-	15.4 %	15.0 %
2016	10.0 %	8.9 %	11.3 %	≤ 5	\$66.0	\$606	10.9 %	-	16.0 %	16.7 %
2017	25.9 %	24.6 %	22.2 %	10	\$132.0	\$765	17.3 %	-	14.7 %	14.6 %

Essex Investment Management Company, LLC (“Essex”) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Essex has been independently verified for the periods January 1, 1993 through December 31, 2017. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm’s policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Small Growth composite has been examined for the periods October 1, 2000 through December 31, 2017. The verification and performance examination reports are available upon request.

Notes:

1. Organization: Essex Investment Management Company, LLC (“Essex”) is an independently owned investment management firm founded in 1976. Essex is a registered investment adviser with the SEC. The firm offers investment management services to individuals, institutional investors, separately managed sub-advisory account programs, and sub-advisory management services to mutual funds. When used herein, the term Essex also refers to the firm’s predecessor, Essex Investment Management Company, Inc. On January 1, 2005, the BurrIDGE Growth Partners division of the former The BurrIDGE Group LLC merged with Essex. BurrIDGE Growth Partners’ portfolio manager, analysts and investment decision making process remained intact and its separately managed accounts continued under Essex’s management.

2. Composite Definition: This composite includes all fully discretionary accounts managed by Essex to seek capital appreciation by investing in small/micro capitalization growth companies. For the period 10/1/2000 – 12/31/2001, the only accounts in the composite were non-fee paying accounts. The use of leveraging, short positions and derivatives has not been used by any of the accounts. The composite was created on October 1, 2000. Performance results from October 1, 2000 (the composite’s inception) through January 1, 2005 are that of the Small Cap composite managed by Nancy Prial while she was Chief Investment Officer and the key decision maker of BurrIDGE Growth Partners. The investment composition of the composite strategy remained intact with the merger only the name of the composite has changed. Performance results for years prior to 2005 were achieved while the managers of the investment strategy were employed with The BurrIDGE Group LLC. Therefore, Total Firm Assets prior to 2005 are shown as N/A because the firm no longer exists and only a portion of assets with BurrIDGE transferred to Essex. All portability requirements with respect to the GIPS® have been met. On 1/1/15 the composite name changed from Small/Micro Cap to Small Growth.

3. Benchmark: The Russell 2000® Growth Index contains those securities in the Russell 2000 Index with a greater-than average growth orientation, and includes reinvestment of dividends. The Russell 2000® Growth Index is a trademark of Russell Investments. Russell Investments is the owner of the trademarks, service marks and copyrights related to its respective indexes. An index is unmanaged, does not incur fees or expenses, and cannot be invested in directly. Benchmark returns are not covered by the report of independent verifiers.

4. Dispersion & Standard Deviation: Essex uses an asset-weighted standard deviation calculation to measure dispersion. Only portfolios that are included in the composite for the entire year have been included in the dispersion calculation; it is not presented for periods less than one year or when there are five or fewer portfolios in the composite. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36 month period.

Additional disclosures are continued on page 19.

Past performance is not indicative of future returns.

Additional

5. Fees: The standard advisory fee is: For all accredited investor accounts 1.0% on all assets. Essex's standard advisory fee schedules are described in its Part II of Form ADV. The above net returns are based on a model 1.0% advisory fee which is applied monthly to calculate the net performance numbers.

6. Calculation Methodology: Gross performance results presented are net of transaction costs, but before management fees, custody fees and other indirect expenses. Net performance results are presented net of the maximum applicable management fees, transaction costs, withholding taxes and direct expenses, but before custody fees and other indirect expenses. This composite does not incur any performance-based fees. Composite returns include the reinvestment of income and class actions proceeds, if applicable. Actual returns will be reduced by investment advisory fees and any additional fees and expenses. Investment advisory fees are generally collected quarterly, which produces a compounding effect on the total rate of return net of management fees. As an example, the effect of investment advisory fees on the total value of a client's portfolio assuming \$1,000,000 investment, portfolio return of 10% a year, and a 1.0% annual investment advisory fee would be \$10,577 in the first year, and cumulative effects of \$63,180 over five years. The five year compounded gross rate of return of 61.1% would be reduced to 53.2% after taking into account advisory fees. The actual fee charged to an individual account may differ from the standard schedule depending on a number of factors including account type and size.

7. Composite Characteristics: The minimum value threshold used to be \$1,000,000. The minimum value threshold is no longer in place as of 10/1/2012.

8. Other Matters/Disclosures: A complete list and description of the firm's composites are available upon request. Additional information regarding the firm's policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Clients or prospective clients should not assume they will have an investment experience similar to that indicated by the past performance results of the composite. Valuations and returns are computed and stated in U.S. Dollars. Past composite performance is not necessarily predictive of how an investors' individual account will perform. Whenever the potential for profit exists, there is also the potential for loss. This document has been approved for use in one-on-one presentations only and Essex requires that third party consultants provide this performance information and the related disclosures only in one-on-one presentations. Registration as an investment adviser with the SEC does not imply a certain level of skill or training. Such registration in no way implies that the Securities and Exchange Commission approves or endorses Essex, its strategies, or any of its marketing materials.

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