# March 31, 2019

Product Snapshot

# Essex Micro Cap Growth Strategy

Asset Class:	United States-Equity	Key Facts Displayed in P	roduct Base Currency - US Dollar (USD)
Primary Universe:	eVestment US Micro Cap Growth Equity	Primary Capitalization:	Micro Cap
,		Primary Style Emphasis:	Growth
Marketing Contact:	Ken Rogers	Preferred Benchmark:	Russell Microcap Growth
Title:	Marketing Contact	Total Product Assets:	\$37.0
Phone/Fax:	914-251-1084 /	Total Product Accounts:	4
		Product Offered As:	SA
Email Address:	ken@arrowpartners.com	Investment Focus:	Long Only

# Asset & Account Information Displayed In Product Base Currency - US Dollar (USD)

Current Totals	Assets (\$ Million)	Accounts		Assets by Vehicle	Type <u>Assets (</u>	\$ Million)	
Total in Product	\$37.0	4		Separate/Segregated	Assets \$3	4.4	
Total Taxable	\$2.6	1		Pooled/Commingled A	ssets \$	2.6	
Total Tax-Exempt	\$34.4	3		Mutual Fund/Institution	onal Assets \$	0.0	
Total Institutional	\$37.0	4		Mutual Fund/Retail As	sets \$	0.0	
Accounts Gained	Number	(\$ Million)	<u>% Product Assets</u>	Assets Lost	Number	(\$ Million)	<u>% Product Assets</u>
Current Quarter	0	\$0.0	0.0 %	Current Quarter	0	\$0.0	0.0 %
2018	0	\$0.0	0.0 %	2018	0	\$0.0	0.0 %
2017	1	\$21.8	174.5 %	2017	0	\$0.0	0.0 %

# Portfolio Characteristics Displayed In Product Base Currency - US Dollar (USD)

Strategy Snapshot		Fundamental Characteristics		Market Capitalization Brea	kdown
Primary Capitalization:	Micro Cap	Current Cash Position:	2.9 %	>\$50 Billion:	0.00 %
Primary Style Emphasis:	Growth	Annual Turnover (LTM):	55 %	\$15-50 Billion:	0.00 %
Preferred Benchmark:	Russell Microcap Growth	Current P/E (12-mo Trailing):	22.86x	\$7.5-15 Billion:	0.00 %
Secondary Style Emphasis:		Current P/B (12-mo Trailing):	1.81x	\$1.5-7.5 Billion:	5.08 %
Current Number Of Holdings:	102	Current P/S (12-mo Trailing):	0.74x	\$750 Million-1.5 Billion:	7.46 %
Foreign Securities Utilized:		Earnings Growth (Past 5 Yrs):		\$400 Million-750 Million:	12.90 %
Approach Towards Currency Hedging:		Weighted Avg. Mkt Cap (Mil):	\$422	<\$400 Million:	74.52 %
% Hedged Back to Local Currency:		Median Market Cap (Mil):	\$181		
% Max Allowed In Emerging Markets:					
Derivatives Utilized:	No				
Available Under Social Restrictions:	No				

# Performance Information Displayed In Vehicle Base Currency - US Dollar (USD)

Track Record (2 Available): Frequency:	USA - SA - Compos Monthly	site - Essex Micro Cap	Growth Strategy	/ - Gross of Fees		<u>Risk Index:</u> <u>Risk-Free Index:</u>	Russell Microcap FTSE 3-Month T-		
Turillium Davie de	- Due duet	Returns	<b>F</b>		<b>A</b> lash a	Data	Tel. Farmer	Tufa Datia	Channa Datia
Trailing Periods	Product	Benchmark	Excess	Std Dev	Alpha	Beta	Trk Error	Info Ratio	Sharpe Ratio
1 Year	9.40	-1.43	10.83	24.76	10.69	0.92	6.78	1.60	0.29
2 Year	14.30	6.37	7.93	18.53	8.09	0.91	6.39	1.24	0.69
3 Year	16.66	10.81	5.85	16.39	6.81	0.86	6.78	0.86	0.95
4 Year	8.74	3.10	5.64	16.39	6.04	0.78	7.80	0.72	0.48
5 Year	7.01	3.50	3.52	15.78	4.12	0.75	7.99	0.44	0.40
6 Year	13.20	8.75	4.45	15.63	6.07	0.77	7.98	0.56	0.81
7 Year	15.48	9.46	6.02	16.19	7.34	0.81	7.78	0.77	0.92
8 Year	12.94	8.05	4.89	17.06	5.91	0.83	7.48	0.65	0.73
9 Year	15.86	10.42	5.44	18.20	6.36	0.86	7.26	0.75	0.85
10 Year	20.62	14.77	5.85	18.79	6.94	0.88	7.14	0.82	1.08
Since Inception (10/2007)	9.77	5.65	4.12	21.76	4.41	0.93	7.41	0.56	0.42
<u>Calendar Years</u>	MRQ	YTD	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>
Product Returns:	14.06	14.06	-4.02	27.71	8.76	-7.62	4.43	78.29	21.18
Benchmark Returns:	16.00	16.00	-14.18	16.65	6.86	-3.85	4.30	52.84	15.17
Excess Returns:	-1.94	-1.94	10.16	11.06	1.90	-3.76	0.13	25.45	6.01

Professional Information

Fee Information Displayed In Product Base Currency - US Dollar (USD)

Vehicle Type	Available	Min. Size(\$ Mil)	<u>Minimum Fee</u>	
Separate/Segregated	Open	\$3		
Pooled/Commingled	Not Available			
Mutual Fund	Not Available			
Fees By Acct. Size	<u>\$25M</u>	<u>\$50M</u>	<u>\$75M</u>	<u>\$100M</u>
Separate/Segregated	\$250,000	\$500,000	\$750,000	\$1,000,000
	100bps	100bps	100bps	100bps
Pooled/Commingled				
-				
Mutual Fund				

Team Description	<u>No.</u>	Avg. Yrs. Exp.	Avg. Yrs. @ Firm
Portfolio Managers:	1	35	14
Research Analysts:	3	19	11
Traders:	2	31	27
Risk Portfolio/Monitoring:	0	0	0
Professional Turnover Professionals Gained	MRQ 2018 2017	Port Mgrs. 0 0 0	Analysts 0 0 0
Professionals Lost	MRQ	0	0
	2018	0	0
	2017	0	0

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# Essex Investment Management Company, LLC

# March 31, 2019

**Product Trends** 

# Essex Micro Cap Growth Strategy

Asset Class:
Primary Universe:
Marketing Contact:
Title:
Phone/Fax:
Email Address:

United States-Equity eVestment US Micro Cap Growth Equity Ken Rogers Marketing Contact 914-251-1084 / <u>ken@arrowpartners.com</u>

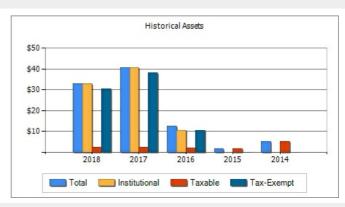
Key Facts Displayed in Product Base Currency - US Dollar (USD)					
Primary Capitalization: Micro Cap					
Primary Style Emphasis:	Growth				
Preferred Benchmark: Russell Microcap Growth					
Total Product Assets: \$37.0					
Total Product Accounts:	4				
Product Offered As:	SA				
Investment Focus: Long Only					

# Quartiles 1st 2nd 3rd 4th

Key:

### Historical Product Assets Displayed In Product Base Currency - US Dollar (USD)

Category	2018	2017	2016	2015	2014
Total	\$32.9	\$40.6	\$12.5	\$1.8	\$5.3
Institutional	\$32.9	\$40.6	\$10.6	\$0.0	\$0.0
Taxable	\$2.3	\$2.4	\$1.9	\$1.8	\$5.3
Tax-Exempt	\$30.6	\$38.2	\$10.6	\$0.0	\$0.0



## Universe Ranking Analysis vs eVestment US Micro Cap Growth Equity Displayed In Vehicle Base Currency - US Dollar (USD)

			March 31,				
Percentile	MRQ	YTD	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs
5th	22.19	22.19	24.08	31.18	14.35	19.15	22.42
25th	18.07	18.07	20.02	25.32	13.37	17.73	21.55
Median	14.66	14.66	9.50	19.78	12.31	15.38	20.68
75th	13.10	13.10	3.77	16.66	6.90	12.50	20.09
95th	11.78	11.78	-2.97	10.36	4.41	10.98	17.13
Product	14.06	14.06	9.40	16.66	7.01	15.48	20.62
Rank	62	62	58	75	73	37	60



#### Calendar Year Returns 2018 2017 2016 2015 2014 Median -4.06 26.05 13.09 -0.14 -2.28 -4.02 48 Product 27.71 8.76 -7.62 4.43 20 Rank 39 80 77 2013 59.21 2012 2011 2010 36.83 2009 13.47 42.54 Median -5.20 Product 78.29 21.18 -10.21 43.70 49.85 Rank 5 26 6 78 20



Rolling 3-Year R	eturns (Periods E	nding)			
	3/19	12/18	9/18	6/18	3/18
Median	19.78	12.37	22.67	14.19	9.47
Product Rank	16.66 75	10.06 71	20.14 76	11.80 76	8.52 56
	12/17	9/17	6/17	3/17	12/16
Median	11.30	14.61	7.95	4.02	3.24
Product Rank	8.67 72	10.98 78	6.07 76	2.41 66	1.62 63



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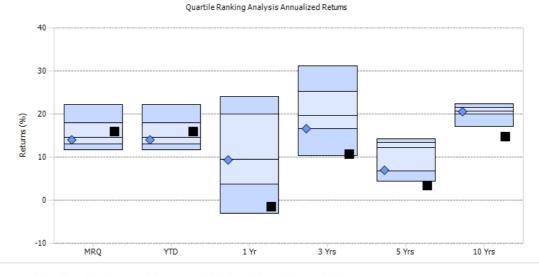


# Essex Investment Management Company, LLC

# March 31, 2019

Essex Micro Cap Growt	h Strategy		Universe Ran
Asset Class:	United States-Equity	Key Facts Displayed in Pr	oduct Base Currency - US Dollar (USD)
Primary Universe:	eVestment US Micro Cap Growth Equity	Primary Capitalization:	Micro Cap
,	,	Primary Style Emphasis:	Growth
Marketing Contact:	Ken Rogers	Preferred Benchmark:	Russell Microcap Growth
Title:	Marketing Contact	Total Product Assets:	\$37.0
Phone/Fax:	914-251-1084 /	Total Product Accounts:	4
		Product Offered As:	SA
Email Address:	ken@arrowpartners.com	Investment Focus:	Long Only

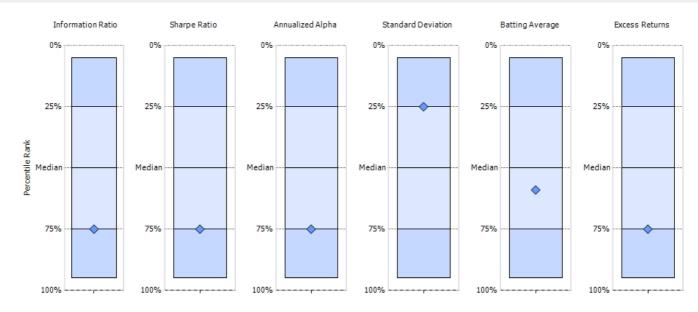
Peer Group Statistics And Ranking vs. eVestment US Micro Cap Growth Equity Displayed In Vehicle Base Currency - US Dollar (USD)



♦ Essex: Essex Micro Cap Growth Strategy ■ Benchmark: Russell Microcap Growth

	MRQ		YTD		1 Yr		3 Yrs		5 Yrs		10 Yrs	
Firm/Product	Return	Rank										
Essex Investment Management Company, LLC	14.06	62	14.06	62	9.40	58	16.66	75	7.01	73	20.62	60
Russell Microcap Growth	16.00	34	16.00	34	-1.43	90	10.81	91	3.50	99	14.77	100
Universe Median	14.66		14.66		9.50		19.78		12.31		20.68	

Three Year Statistics vs. eVestment US Micro Cap Growth Equity vs. Russell Microcap Growth Displayed In Vehicle Base Currency - US Dollar (USD)



	Information Ratio	Sharpe Ratio	Annualized Alpha	Standard Deviation	<b>Batting Average</b>	Excess Returns
Median	1.30	1.12	9.53	17.31	0.61	8.97
Product	0.86	0.95	6.81	16.39	0.58	5.85
Rank	75	75	75	25	59	75

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# Essex Investment Management Company, LLC

**RISK VS REWARD** 

# March 31, 2019

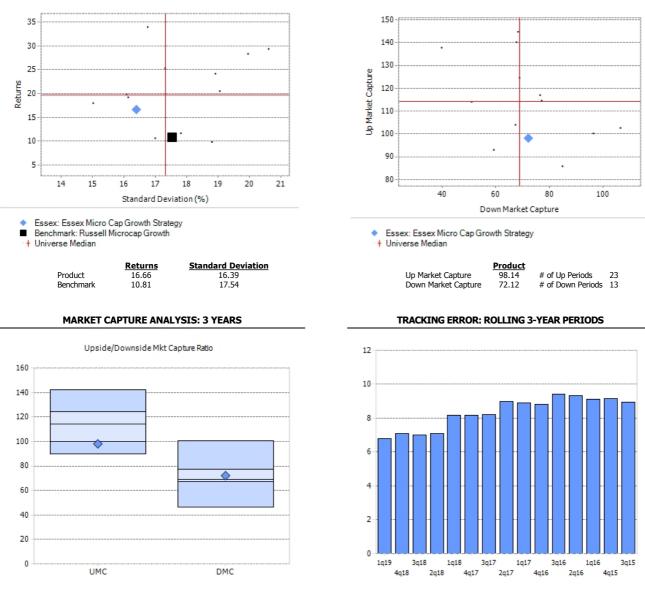
Risk vs. Reward

# Essex Micro Cap Growth Strategy

- Asset Class: United States-Equity Primary Universe: eVestment US Micro Cap Growth Equity Marketing Contact: Ken Rogers Title: Marketing Contact 914-251-1084 / Phone/Fax: Email Address ken@arrowpartners.com
- Key Facts Displayed in Product Base Currency US Dollar (USD) Primary Capitalization: Primary Style Emphasis: Micro Cap Growth Preferred Benchmark: Total Product Assets: Russell Microcap Growth \$37.0 **Total Product Accounts** Product Offered As: SA Investment Focus: Long Only

**UP VS DOWN MARKET CAPTURE** 

Risk Vs Reward And Market Capture Analysis: 3 Years vs. eVestment US Micro Cap Growth Equity Displayed In Vehicle Base Currency - US Dollar (USD)



	Up Market Capture	Down Market Capture
Median	114.06	68.87
Product	98.14	72.12
Rank	83	58

<u>End</u> 4q17 3q17 Trk Error **Trk Error** Trk Error End End 3q16 2q16 9.40 9.31 1q19 6.78 7.07 8.16 8.19 4q18 3q18 6.99 2q17 8.98 1q16 9.09 2018 7.10 1017 8.88 4015 9.14 8.14 4q16 8.79 3q15 8.91 1q18

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# DISCLOSURE

# Micro Cap Growth

# 1st Quarter – 2019

Period	Gross Return	Net Return	Benchmark Return	Number of Portfolios	Total Composite Assets (USD millions)	Total Firm Assets (USD millions)		Dispersion	Composite 3-year Standard Deviation	Benchmark 3-year Standard Deviation
2007	-4.2 %	-4.5 %	-6.0 %	≤ 5	\$1.6	\$2,868	0.1 %	-	-	-
2008	-50.3 %	-50.9 %	-44.7 %	≤ 5	\$0.8	\$1,547	0.0 %	-	-	-
2009	49.8 %	48.0 %	39.2 %	≤ 5	\$1.1	\$1,930	0.1 %	-	-	-
2010	43.7 %	42.0 %	29.5 %	≤ 5	\$1.6	\$1,470	0.1 %	-	31.0 %	29.1 %
2011	-10.2 %	-11.4 %	-8.4 %	≤ 5	\$1.4	\$1,058	0.1 %	-	24.6 %	25.2 %
2012	21.2 %	19.7 %	15.2 %	≤ 5	\$3.9	\$612	0.6 %	-	21.4 %	21.6 %
2013	78.3 %	76.2 %	52.8 %	≤ 5	\$5.8	\$740	0.8 %	-	18.6 %	18.5 %
2014	4.4 %	3.4 %	4.3 %	≤ 5	\$5.3	\$683	0.8 %	-	15.7 %	16.5 %
2015	-7.6 %	-8.6 %	-3.9 %	≤ 5	\$1.8	\$677	0.3 %	-	15.7 %	17.6 %
2016	8.8 %	7.7 %	6.9 %	≤ 5	\$12.5	\$606	2.1 %	-	13.7 %	19.4 %
2017	27.7 %	26.5 %	16.7 %	≤ 5	\$40.6	\$765	5.3 %	-	12.6 %	17.0 %
2018	-4.0 %	-5.0 %	-14.2 %	≤ 5	\$32.9	\$622	5.3 %	-	15.4 %	18.5 %

Essex Investment Management Company, LLC ("Essex") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Essex has been independently verified for the periods January 1, 1993 through December 31, 2018. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Micro Cap Growth composite has been examined for the periods October 1, 2007 through December 31, 2018. The verification and performance examination reports are available upon request.

#### Notes:

1. Organization: Essex Investment Management Company, LLC ("Essex") is an independently owned investment management firm founded in 1976. Essex is a registered investment adviser with the SEC. The firm offers investment management services to individuals, institutional investors, separately managed sub-advisory account programs, and sub-advisory management services to mutual funds. When used herein, the term Essex also refers to the firm's predecessor, Essex Investment Management Company, Inc. On January 1, 2005, the Burridge Growth Partners division of the former The Burridge Group LLC merged with Essex. Burridge Growth Partners' portfolio manager, analysts and investment decision making process remained intact and its separately managed accounts continued under Essex's management.

2. Composite Definition: This composite includes all actual, fee-paying, fully discretionary accounts managed by Essex to seek capital appreciation by investing in micro capitalization growth companies. The use of leveraging, short positions and derivatives has not been used by any of the accounts. The composite was created on March 13, 2008.

3. Benchmark: The Russell Micro Cap® Growth Index contains those securities in the Russell Micro Cap Index with a greater-than average growth orientation, and includes reinvestment of dividends. The Russell Micro Cap® Growth Index is a trademark of Russell Investments. Russell Investments is the owner of the trademarks, service marks and copyrights related to its respective indexes. An index is unmanaged, does not incur fees or expenses, and cannot be invested in directly. Benchmark returns are not covered by the report of independent verifiers.

4. Dispersion & Standard Deviation: Essex uses an asset-weighted standard deviation calculation to measure dispersion. Only portfolios that are included in the composite for the entire year have been included in the dispersion calculation; it is not presented for periods less than one year or when there are five or fewer portfolios in the composite. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceeding 36 month period.

5. Fees: The standard advisory fee is: For all accredited investor accounts 1.0% on all assets. Essex's standard advisory fee schedules are described in its Part II of Form ADV. The above net returns are based on a model 1.0% advisory fee which is applied monthly to calculate the net performance numbers.

6. Calculation Methodology: Gross performance results presented are net of transaction costs, but before management fees, custody fees and other indirect expenses. Net performance results are presented net of the maximum applicable management fees, transaction costs, withholding taxes and direct expenses, but before custody fees and other indirect expenses. This composite does not incur any performance based fees. Composite returns include the reinvestment of income and class action proceeds, if applicable. Actual returns will be reduced by investment advisory fees. Investment davisory fees are generally collected quarterly, which produces a compounding effect on the total rate of return net of management fees. As an example, the effect of investment advisory fees on the total value of a client's portfolio assuming 51,000,000 investment, portfolio return of 10% a year, and a 1.0% annual investment advisory fees. The actual fee charged to an individual account may differ from the standard schedule depending on a number of factors including account type and size.

7. Other Matters/Disclosures: A complete list and description of the firm's composites are available upon request. Additional information regarding the firm's policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Clients or prospective clients should not assume they will have an investment experience similar to that indicated by the past performance results of the composite. Valuations and returns are computed and stated in U.S. Dollars. Past composite performances in one-eosinal predictive of how an investors' individual account will perform. Whenever the potential for profit exists, there is also the potential for loss. This document has been approved for use in one-on-one presentations only and Essex requires that third party consultants provide this performance information and the related disclosures only in one-on-one presentations. Registration as an investment adviser with the SEC does not imply a certain level of skill or training. Such registration in no way implies that the Securities and Exchange Commission approves or endorses Essex, its strategies, or any of its marketing materials.

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Additional information regarding policies for calculating and reporting returns is available upon request Additional information regarding policies for calculating and reporting returns is available upon request



Essex Investment Management Company, LLC www.essexinvest.com

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