# Product Snapshot | March 31, 2023

USD

EVESTMENT

4

#### Product Base Currency of US Dollar (USD)

Essex Micro Cap Growth Strategy

Track Record: USA - SA - Composite - Essex Micro Cap Growth Strategy - Gross of Fee Risk Index: Russell Microcap Growth Risk-Free Index: FTSE 3-Month T-Bill Frequency: Monthly

General Information		Key Facts	
Asset Class: Primary Universe: Marketing Contact: Title:	United States - Equity eVestment US Micro Cap Growth Equity Ken Rogers Marketing Contact	Primary Capitalization: Primary Style Emphasis: Preferred Benchmark: Total Product Assets:	Micro Cap Growth Russell Microcap Growth \$73.5
Phone / Fax: Email Address:	914-251-1084 / ken@arrowpartners.com	Total Product Accounts: Product Offered As: Investment Focus: Status:	7 SA Long Only Active

#### Asset & Account Information

Current Totals		Assets (M)	Accounts
Product		\$73.5	7
Taxable		\$9.2	2
Tax-Exempt		\$64.4	5
Institutional		\$71.7	6
Gained	Accounts	Assets (M)	% Product Assets
MRQ	0	\$0.0	0.0%
YTD	0	\$0.0	0.0%
2022	1	\$2.0	2.6%
2021	1	\$20.0	32.1%

Assets by Vehic	Іе Туре		Assets (M)
Separate / Segreg	gated		\$66.2
Pooled / Commin	ngled		\$7.3
Mutual Fund / Ins	stitutional		\$0.0
Mutual Fund / Re	tail		\$0.0
Lost	Accounts	Assets (M)	% Product Assets
MRQ	0	\$0.0	0.0%
YTD	0	\$0.0	0.0%
2022	0	\$0.0	0.0%
2021	0	\$0.0	0.0%

# Portfolio Characteristics

Strategy Snapshot		Fundamental Characteristics		Market Capitalization Breakdow	Market Capitalization Breakdown		
Primary Capitalization:	Micro Cap	Current Cash Position:	5.3%	> \$50 Billion:			
Primary Style Emphasis:	Growth	Annual Turnover (LTM):	44%	\$15-50 Billion:			
Preferred Benchmark:	Russell Microcap Growth	Current P / E (12-mo Trailing):	21.05x	\$7.5-15 Billion:			
Secondary Style Emphasis:	Not Applicable	Current P / B (12-mo Trailing):	1.86x	\$1.5-7.5 Billion:			
Current Number Of Holdings:	100	Current P / S (12-mo Trailing):	0.76x	\$750 Million-1.5 Billion:			
Foreign Securities Utilized:		Earnings Growth (Past 5 Yrs):		\$400 Million-750 Million:			
Approach Towards Currency Hedging: % Hedged Back to Local Currency:		Weighted Avg. Mkt Cap (M): Median Market Cap (M):	\$747 \$251	< \$400 Million:			
% Max Allowed in Emerging Markets:							
Derivatives Utilized:	No						

#### Performance Information

	1									
		Returns								
Trailing Periods	Product	Benchmark	Excess	Std De	v	Alpha	Beta	Trk Error	Info Ratio	Sharpe Ratio
1 Year	-10.06	-17.98	7.92	30.5	8	11.98	1.09	6.99	1.13	-0.41
2 Year	-10.83	-21.84	11.01	25.4	2	15.91	1.06	7.09	1.55	-0.48
3 Year	25.22	10.87	14.34	28.8	5	13.64	0.97	8.31	1.73	0.84
4 Year	8.71	1.56	7.15	29.2	5	7.52	1.00	8.58	0.83	0.26
5 Year	8.85	0.95	7.90	28.2	1	8.18	0.98	8.21	0.96	0.26
6 Year	10.54	3.14	7.41	26.0	4	7.57	0.98	7.87	0.94	0.35
7 Year	12.05	5.42	6.63	24.4	6	6.76	0.96	7.82	0.85	0.44
8 Year	8.72	2.32	6.40	23.5	9	6.59	0.93	8.17	0.78	0.32
9 Year	7.76	2.63	5.14	22.6	7	5.37	0.91	8.24	0.62	0.30
10 Year	11.38	5.82	5.57	21.9	9	5.96	0.90	8.21	0.68	0.48
Since Inception (10/2007)	9.49	4.58	4.91	23.8	3	5.12	0.95	7.72	0.64	0.37
Returns	MRQ	YTD		2022	2021	2020	2019	2018	2017	2016
Product	5.80	5.80		-25.06	26.14	32.15	20.53	-4.02	27.71	8.76
Benchmark	0.76	0.76		-29.76	0.88	40.13	23.33	-14.18	16.65	6.86
Excess	5.04	5.04		4.70	25.26	-7.98	-2.80	10.16	11.06	1.90

## Fee Information

Vehicle Type	le Type Available		ize (M)	Minimum Fee	
Separate / Segregated	Open		\$3.00	\$30,000.00	
Pooled / Commingled	Not Available				
Institutional MFs	Not Available	Not Available			
Fees By Acct. Size	\$25M	\$50M	\$75M	\$100M	
Separate / Segregated	\$240,000	\$445,000	\$645,000	\$845,000	
	96 bps	89 bps	86 bps	85 bps	
Pooled / Commingled					
Institutional MFs					

# **Professional Information**

Team Description	No.	Avg. Yrs. Exp.	Avg. Yrs. @ Firm
Portfolio Managers	1	39	18
Research Analysts	4	18	11
Traders	0	0	0
Risk Portfolio / Monitoring	0	0	0
Professional Turnover		Portfolio Mg	rs. Analysts
Professionals Gained	MRQ		0 0
	2022		0 0
	2021		0 1
Professionals Lost	MRQ		0 0
	2022		0 0
	2021		0 0

Performance data displayed in Product Base Currency of US Dollar (USD) using Spot Rate (SR) conversion method.

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# Product Trends | March 31, 2023

Product Base Currency of US Dollar (USD)

#### Essex Micro Cap Growth Strategy

Track Record: USA - SA - Composite - Essex Micro Cap Growth Strategy - Gross of Fees Risk Index: Russell Microcap Growth Risk-Free Index: FTSE 3-Month T-Bill Frequency: Monthly

General Information		Key Facts	
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Primary Universe:	eVestment US Micro Cap Growth Equity	Primary Style Emphasis:	Growth
Marketing Contact:	Ken Rogers	Preferred Benchmark:	Russell Microcap Growth
Title:	Marketing Contact	Total Product Assets:	\$73.5
Phone / Fax:	914-251-1084 /	Total Product Accounts:	7
Email Address:	ken@arrowpartners.com	Product Offered As:	SA
		Investment Focus: Status:	Long Only Active

\$30.6

#### Historical Product Assets & Universe Ranking Analysis vs US Micro Cap Equity

\$60.8

# Historical Product Assets

Tax-Exempt



\$67.7

\$54.9

\$71.9

1	Ist							
	nd							
Quartiles	Brd							
2	1th							
	L	MRQ	YTD	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs
Percentile		MRQ	YTD	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs
5th		9.36	9.36	2.63	42.89	17.57	20.03	18.24
25th		6.18	6.18	-4.93	30.45	9.18	12.87	12.23
Median		2.71	2.71	-7.92	25.22	7.15	10.73	10.88
75th		-0.39	-0.39	-11.23	21.96	4.97	9.48	9.13
95th		-3.21	-3.21	-19.58	17.76	3.41	7.65	7.07
Product		5.80	5.80	-10.06	25.22	8.85	12.05	11.38
Rank		27	27	66	50	28	34	35

Periods Ending March 31, 2023

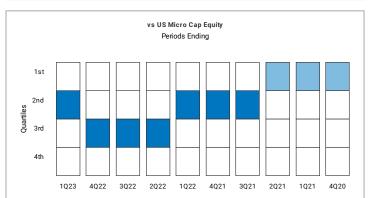
# Universe Ranking Analysis: Calendar Year Returns

vs US Micro Cap Equity 1st 2nd Quartiles 3rd 4th 2022 2021 2020 2019 2018 2017 2016 2015 2014 2013

	2022	2021	2020	2019	2018
	2022	2021	2020	2019	2018
Median	-15.97	30.24	17.95	20.85	-10.84
Product	-25.06	26.14	32.15	20.53	-4.02
Rank	81	69	25	51	18
	2017	2016	2015	2014	2013
Median	14.39	23.86	-1.90	2.90	48.31
Product	27.71	8.76	-7.62	4.43	78.29
Rank	10	96	79	37	1

Universe Ranking Analysis: Rolling 3-Year Returns

Universe Ranking Analysis: Annualized Returns



1Q23	4Q22	3Q22	2Q22	1Q22
25.22	8.74	9.30	8.92	15.79
25.22	7.70	8.98	7.64	15.80
50	59	51	63	49
4Q21	3Q21	2Q21	1Q21	4Q20
22.48	12.99	14.58	14.78	8.29
26.18	16.87	22.45	24.32	15.20
36	29	19	19	21
	25.22 25.22 50 <b>4Q21</b> 22.48 26.18	25.22 8.74   25.22 7.70   50 59   4Q21 3Q21   22.48 12.99   26.18 16.87	25.22 8.74 9.30   25.22 7.70 8.98   50 59 51   4Q21 3Q21 2Q21   22.48 12.99 14.58   26.18 16.87 22.45	25.22 8.74 9.30 8.92   25.22 7.70 8.98 7.64   50 59 51 63   4Q21 3Q21 2Q21 1Q21   22.48 12.99 14.58 14.78   26.18 16.87 22.45 24.32

#### EVESTMENT A Part of Nasdaq

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Email Address:	ken@arrowpartners.com	Product Offered As:	SA
		Investment Focus: Status:	Long Only Active

#### Peer Group Statistics & Ranking vs US Micro Cap Equity



EVESTMENT A Part of Nasdaq

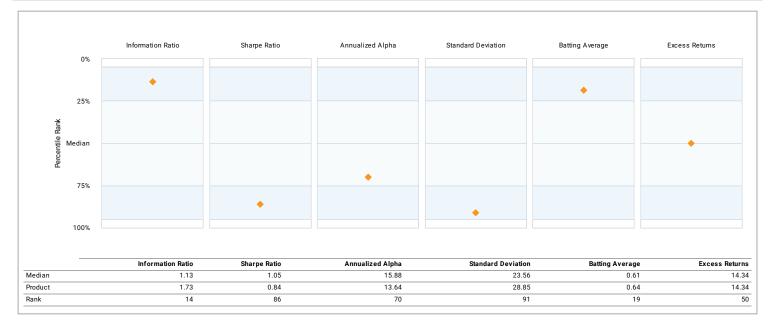
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Product Base Currency of US Dollar (USD)

#### Essex Micro Cap Growth Strategy

Track Record: USA - SA - Composite - Essex Micro Cap Growth Strategy - Gross of Fee Risk Index: Russell Microcap Growth Risk-Free Index: FTSE 3-Month T-Bill Frequency: Monthly

Three Year Statistics vs US Micro Cap Equity vs Russell Microcap Growth



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# Risk vs Reward | March 31, 2023

Product Base Currency of US Dollar (USD)

#### Essex Micro Cap Growth Strategy

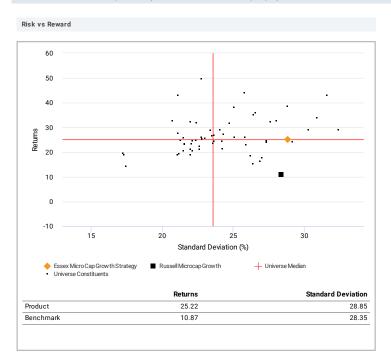
Market Capture Analysis: 3 Years

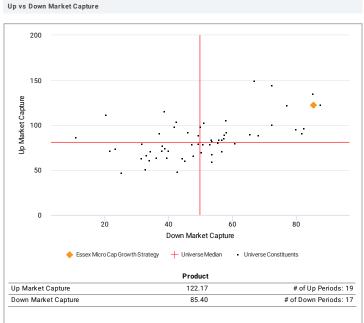
Rank

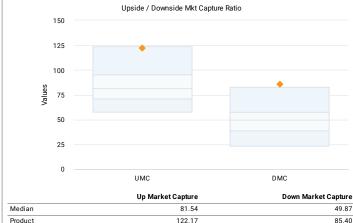
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Email Address:	ken@arrowpartners.com	Product Offered As:	SA	
		Investment Focus: Status:	Long Only Active	

#### Risk vs Reward & Market Capture Analysis: 3 Years vs US Micro Cap Equity

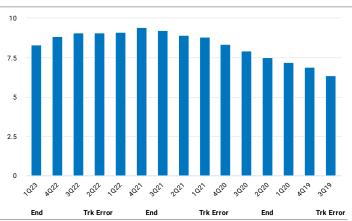






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Tracking Error: Rolling 3-Year Periods



End	Trk Error End		Trk Error	End	Trk Error	
1Q23	8.31	4Q21	9.41	3Q20	7.95	
4Q22	8.84	3Q21	9.22	2Q20	7.50	
3Q22	9.10	2Q21	8.94	1Q20	7.20	
2Q22	9.10	1Q21	8.80	4Q19	6.89	
1Q22	9.13	4Q20	8.35	3Q19	6.35	

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# **Micro Cap Growth**

Period	Gross Return	Net Return	Benchmark Return	Number of Portfolios	Total Composite Assets (USD millions)	Total Firm Assets (USD millions)	Composite Assets as a % of Total Firm Assets	Dispersion	Composite 3-year Standard Deviation	Benchmark 3-year Standard Deviation
2012	21.2 %	19.7 %	15.2 %	≤ 5	\$3.9	\$612	0.6 %	-	21.4 %	21.6 %
2013	78.3 %	76.2 %	52.8 %	≤ 5	\$5.8	\$740	0.8 %	-	18.6 %	18.5 %
2014	4.4 %	3.4 %	4.3 %	≤ 5	\$5.3	\$683	0.8 %	-	15.7 %	16.5 %
2015	-7.6 %	-8.6 %	-3.9 %	≤ 5	\$1.8	\$677	0.3 %	-	15.7 %	17.6 %
2016	8.8 %	7.7 %	6.9 %	≤ 5	\$12.5	\$606	2.1 %	-	13.7 %	19.4 %
2017	27.7 %	26.5 %	16.7 %	≤ 5	\$40.6	\$765	5.3 %	-	12.6 %	17.0 %
2018	-4.0 %	-5.0 %	-14.2 %	≤ 5	\$32.9	\$622	5.3 %	-	15.4 %	18.5 %
2019	20.5 %	19.3 %	23.3 %	6	\$77.4	\$713	10.9 %	0.2	16.1 %	17.8 %
2020	32.2 %	30.9 %	40.1 %	≤ 5	\$62.3	\$786	7.9 %	-	28.0 %	28.0 %
2021	26.1 %	24.9 %	0.9 %	≤ 5	\$77.1	\$837	9.2 %	-	28.0 %	27.1 %

Essex Investment Management Company, LLC ("Essex") claims compliance with the Global Investment Performance Standards (GIPS") and has prepared and presented this report in compliance with the GIPS standards. Essex has been independently verified for the periods January 1, 1993 through December 31, 2021. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Micro Cap Growth composite has been examined for the periods October 1, 2007 through December 31, 2021. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endors or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

#### Notes:

1. Organization: Essex Investment Management Company, LLC ("Essex") is an independently owned investment management firm founded in 1976. Essex is a registered investment adviser with the SEC. The firm offers investment management services to individuals, institutional investors, separately managed sub-advisory account programs, and sub-advisory management services to mutual funds. When used herein, the term Essex also refers to the firm's predecessor, Essex Investment Management Company, Inc. On January 1, 2005, the Burridge Growth Partners division of the former The Burridge Group LLC merged with Essex. Burridge Growth Partners' portfolio manager, analysts and investment decision making process remained intact and its separately managed accounts continued under Essex's management.

2. Composite Definition: This composite includes all actual, fee-paying, fully discretionary accounts managed by Essex to seek capital appreciation by investing in micro capitalization growth companies. The use of leveraging, short positions and derivatives has not been used by any of the accounts. The composite was created on March 13, 2008. The composite inception date is October 1, 2007.

3. Benchmark: The Russell Micro Cap<sup>®</sup> Growth Index contains those securities in the Russell Micro Cap Index with a greater-than average growth orientation, and includes reinvestment of dividends. The Russell Micro Cap<sup>®</sup> Growth Index is a trademark of Russell Investments. Russell Investments is the owner of the trademarks, service marks and copyrights related to its respective indexes. An index is unmanaged, does not incurfees or expenses, and cannot be invested in directly. Benchmark returns are not covered by the report of independent verifiers.

4. Dispersion & Standard Deviation: Essex uses an asset-weighted standard deviation calculation to measure dispersion. Only portfolios that are included in the composite for the entire year have been included in the dispersion calculation; it is not presented for periods less than one year or when there are five or fewer portfolios in the composite. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceeding 36 month period.

5. Fees: The standard advisory fee is: For all accredited investor accounts 1.0% on all assets. Essex's standard advisory fee schedules are described in its Part II of Form ADV. The above net returns are based on a model 1.0% advisory fee which is applied monthly to calculate the net performance numbers.

6. Calculation Methodology: Gross performance results presented are net of transaction costs, but before management fees, custody fees and other indirect expenses. Net performance results are presented net of the maximum applicable management fees, transaction costs, and direct expenses, but before custody fees and other indirect expenses. The net-of-fee returns are calculated by reducing monthly composite returns by a model fee of 0.08%. This equates to a model annual fee of 1.0% which is the highest tier of the standard fee schedule. This composite does not incur any performance-based fees or carried interest. Composite returns include the reinvestment of income and class actions proceeds, if applicable. Actual returns will be reduced by investment advisory fees and any additional fees and expenses. Investment advisory fees are generally collected quarterly, which produces a compounding effect on the total/value of a client's portfolio assuming 51,000,000 investment, portfolio return net of fin setternet, and a 1.0% annual investment advisory fee would be \$10,577 in the first year, and a cumulative effects of \$63,180 over five years. The five years compounded gross rate of return net of inclawed to \$3,2% after taking into account advisory fees. The actual fee charged to an individual account may differ from the standard schedule depending on a number of factors including account type and size.

7. Other Matters/Disclosures: A complete list of the firm's composites descriptions and a list of limited distribution pooled fund descriptions are available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Clients or prospective clients should not assume they will have an investment experience similar to that indicated by the past performance results of the composite. Valuations and returns are computed and stated in U.S. Dollars. Past composite performance is not necessarily predictive of how an investors' individual account will perform. Whenever the potential for profit exists, there is also the potential for loss. This document has been approved for use in one-on-one presentations. Registration as an investment adviser with the SEC does not imply a certain level of skill or training. Such registration in no way implies that the Securities and Exchange Commission approves or endorses Essex, its strategies, or any of its marketing materials. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

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Additional information regarding policies for calculating and reporting returns is available upon request



# Essex Investment Management Company, LLC *www.essexinvest.com*

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